



Update from Portfolio Manager Danton Goei



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## **Davis Select International ETF (DINT)**

Semi-Annual Review 2023

### Key Takeaways

- In the first half of 2023, Davis Select International ETF underperformed the MSCI ACWI (All Country World Index) ex US.
- Principle positive contributors to performance included select financials, semiconductor stocks and key industrial companies, while weakness in our Chinese internet and insurance holdings principally detracted from results.
- Current levels of inflation and interest rates are close to long-term averages, suggesting economic normalization. Companies with a history of profitable growth, proven business models and reasonable valuations look attractive once more.

#### Portfolio Review: Strength in Tech, Weakness in Asia

For the first six months of 2023, Davis Select International ETF returned 6.83% compared with 9.47% for the MSCI ACWI ex US for an underperformance of 2.64%.

#### **Performance Contributors**

Contributors to positive returns over the first six months of 2023 were varied and included select financials, semiconductor holdings and key industrial companies. Amongst the contributing financials, Danske Bank, the leading bank in Denmark, was up 23%, and Julius Baer Group, a leading global wealth manager based in Switzerland, returned 13%.

The average annual total returns for Davis Select International ETF for periods ending June 30, 2023, are: NAV Return, 1 year, 14.31%; 5 years, 0.87%; Inception (3/1/18), 0.25%; Market Price Return, 1 year, 13.91%; 5 years, 0.77%; Inception, 0.21%. The performance presented represents past performance and is not a guarantee of future results. Investment return and principal value will vary so that, when redeemed, an investor's shares may be worth more or less than their original cost. For the Fund's most recent month end performance, visit www.davisetfs.com or call 800-279-0279. Current performance may be lower or higher than the performance quoted. NAV prices are used to calculate market price performance prior to the date when the Fund was first publicly traded. Market performance is determined using the closing price at 4:00 pm Eastern time, when the NAV is typically calculated. Market performance does not represent the returns you would receive if you traded shares at other times. The total annual operating expense ratio as of the most recent prospectus was 0.66%. The total annual operating expense ratio may vary in future years.

This report includes candid statements and observations regarding investment strategies, individual securities, and economic and market conditions; however, there is no guarantee that these statements, opinions or forecasts will prove to be correct. All fund performance discussions within this piece are at NAV and are as of 6/30/23 unless otherwise noted. This is not a recommendation to buy, sell or hold any specific security. **Past performance is not a guarantee of future results.** 

While it was a difficult start to the year for many financials (as we will discuss further in this letter), it was a strong start to the year for Danske Bank. We have owned Danske Bank for almost five years on the basis that its then valuation (6x owner earnings and 0.7x book value at purchase) was too low, given the strength of its franchise and the health of the Danish economy. Uncertainty surrounding an investigation into compliance lapses at its Estonian subsidiary was lifted in December 2022 when an agreement with regulators was announced. Since then, operating results have been solid, with increases in net interest income and low credit losses leading to healthy earnings growth.

Danske Bank now trades at a very attractive 6.5x expected 2023 owner earnings and 0.9x book value, leaving ample room for multiple expansion going forward, in our view. Furthermore, on July 21 this year, the bank declared a first-half dividend payout that will result in a 4.4% dividend yield for the half year, so we believe it is reasonable to expect an annual dividend yield exceeding 8% at the current stock price.

Semiconductor companies Tokyo Electron and Samsung were up 47% and 27%, respectively, in the first six months of 2023 as investors started to look beyond post-COVID weakness and focus on the strong long-term outlook for semiconductors. In its second quarter earnings call, Samsung management shared its view that the recovery in memory chip sales had already started in the third quarter. We expect that with semiconductor companies cutting their production capacity and inventories falling, demand for chips will start to rise, driving stronger operating results in our semiconductor holdings. The French manufacturer of electrical power products, Schneider Electric, was up 33% in the first six months of 2023. First-half results were very strong, driven by electrification due to the growth of energy-efficient buildings and strong demand from data centers that are riding the wave of continued investment in artificial intelligence capabilities. Ferguson, a distributor of plumbing and heating supplies in the U.S., was up 27% in the first half. In our view, the company continues to generate solid results as it grows its market share and benefits from strong industrial activity in the U.S.

#### **Performance Detractors**

Detractors from performance included the Chinese internet companies JD.com and Meituan, which were down -38% and -30%, respectively, in the first half of 2023. Investors reacted to slower-thanexpected economic recovery post-COVID (which we will discuss later) and competition from Bytedance as it seeks to grow its e-commerce and restaurant marketing businesses in China. Both JD.com and Meituan, however, had strong earnings growth in the first quarter of 2023, and retain strong competitive advantages as economic growth resumes post-COVID.

Similarly, insurers AIA and Ping An were down -8% and -1%, respectively. Worries about the pace of the economic recovery in China led to lower expectations for growth in 2023. In the first quarter, both AIA and Ping An saw a return to growth in the sales of their insurance products, but near-term results will likely be influenced by the strength of China's recovery. We believe the long-term outlook for AIA and Ping An remains very strong in the underpenetrated insurance markets of Asia (including China), where growing wealth and an aging population are driving demand for life and health insurance. Ping An is trading at 6x owner earnings while AIA is at 14.5x owner earnings with a higher growth rate. In our view, both insurers look very attractive at these levels.

#### Market Perspective: Normalizing Inflation and Interest Rates

In 2023, the U.S. Federal Reserve continued to raise interest rates to subdue inflation. It is easy to forget that as recently as the first quarter of 2022, the Fed was pursuing a zero interest rate policy. But starting in March 2022, the Fed raised the Fed Funds rate seven times during 2022, taking it from 0% to 4.50%. Inflation, as measured by the Consumer Price Index (CPI), peaked in June 2022 at 9.1%, and although the rate increases helped, remained elevated at 6.5% by December 2022. This year the Fed has raised rates another four times, bringing the Fed Funds rate to a 5.25-5.50% target range. Inflation has cooperated so far, falling to 3.0% in the latest June reading. If inflation can continue to fall towards the Fed's target of 2%, then the expectations that we are very close to the end of this cycle of interest rate increases could prove to be true.

The current levels of 3.0% inflation with a 5.5% Fed Funds rate and a 7.4% rate on 30-year mortgages (as of July 2023) are close to the long-term averages. Many of the more surprising features of the markets seen over the last several years, including high valuations on unprofitable growth companies, highly leveraged private equity deals, and venture capital funded startups aggressively competing with established incumbents in numerous industries, are likely to fade away as the era of free money is behind us. Companies with a history of profitable growth and proven business models trading at reasonable valuations are increasingly looking attractive once more. While designed to counteract the effect of rising inflation, raising the Fed Funds rate by over 500 basis points in little over a year has caused the value of fixed rate bonds to fall. For Silicon Valley Bank (SVB), Signature Bank and First Republic Bank—three U.S. regional banks—this caused so much distress that they failed or were taken over by larger banks. The bank runs and subsequent failure of these regional banks led investors to punish the entire banking sector, even impacting the valuations of the largest U.S. banks and even some international ones.

"In the months since the Fed takeover or acquisition of these regional banks, the banking system, including our portfolio banks, has been stable."

Silicon Valley Bank's failure precipitated the regional bank troubles, but SVB is a very different bank than other banks and certainly bears little resemblance to the banks we have chosen to invest in. Its undiversified deposit base coupled with large investments in long-term, fixed rate bonds made for a combustible situation. When SVB's recapitalization failed, and several private equity firms and startups decided at the same time that they preferred the safety of the larger banks, the Federal Reserve had to intervene. In the months since the Fed takeover or acquisition of these three regional banks, the banking system, including our portfolio banks, has been stable as bank balance sheets and earnings have remained healthy.

We believe our approach of focusing on the largest well-run banks has been the correct one. In fact, looking back, a document entitled "A Brief History of Deposit Insurance in the United States" written by the Federal Deposit Insurance Corporation (FDIC) in September 1998 highlights how size can lead to lower risks when it comes to banking: "The consolidation of banks serving different product and geographic markets can diversify risk and decrease earnings volatility, thereby decreasing the likelihood of failure. Regional recessions and sectoral downturns contributed to many of the bank and thrift failures in the late 1980s and early 1990s. Many of the institutions that failed or were troubled tended to have either geographic or product concentrations. Broader diversification of risk through mergers of institutions serving different markets can moderate the effects of economic downturns on these institutions."

As Mark Twain supposedly said, "History does not repeat itself, but it often rhymes." Moreover, recent trends, such as the growing importance of technology in banking in such areas as mobile banking, cybersecurity and artificial intelligence, are further increasing the importance of scale.

Inflation in the U.S. declined from 6.5% to 3.0% in the first half of 2023, and in Europe from 8.6% to 5.3%, generating optimism that even higher interest rates and a recession might be avoided. There remain, however, continued risks of higher inflation in the future, including sticky wage hikes, the building of redundancy in global supply chains, and a prolonged Ukraine-Russia war.

It is difficult to predict future inflation levels, and we expect, as long-term investors, that all of our portfolio companies will eventually have to operate in a recession, so we focus on owning companies with durable competitive advantages that give them pricing power. Samsung and Tokyo Electron, for example, can raise their prices because they make critical semiconductor products for a wide range of industries. Banks historically have earned higher net interest income in higher interest environments such as the current one as compared to the anomalous zero interest rate environment of the last dozen years. "The weaker rebound [in China] has been due in part to a sluggish global economy which has impacted Chinese exports, but the Chinese consumer has also been surprisingly timid."

Another set of portfolio companies that have strong balance sheets, durable competitive advantages and promising long-term outlooks are certain Chinese consumer-facing companies. Their promising fundamentals and attractive valuations, however, have been overshadowed by concerns about the macro environment and China's regulatory crackdown on the high-tech consumer companies.

We believe China can be an attractive market to invest in. It is a very large and growing economy and the government has a tremendous record over the past four decades of generating economic growth. It is also home to a number of world-class companies with some of the very best management teams we have met anywhere. Due mainly to macroeconomic and geopolitical concerns, the MSCI China Index is currently trading at a Forward P/E ratio of 11.1x compared to the S&P 500 Index's P/E ratio of 20.2x, which is a substantial 45% discount.

In November of last year, the Chinese government suddenly lifted its much-criticized COVID restrictions, leading to a jump in economic activity. After a strong start to the year, the economic rebound, however, has not met expectations. In part, the weaker rebound has been due to a sluggish global economy which has impacted Chinese exports, but the Chinese consumer has also been surprisingly timid. After Chinese New Year, retail sales grew 10.6% year-over-year in March and then leapt 18.4% in April. However in May, retail sales growth slowed to 12.7% and in June it fell to 3.1%. This has caught the government's attention and they have clearly signaled that the measures taken earlier in the year, including a 10bps cut in interest rates and a 50bps lowering of the required reserve ratio for banks, were insufficient.<sup>1</sup>

On July 24, 2023, China's top government body, the 24-member Politburo chaired by President Xi Jinping, met and addressed the weaker-than-expected economic recovery, which was candidly characterized as a process of "wave-like development and torturous process." The policy-setting session was supportive of the economy and of private enterprise and clearly aimed to bolster the real estate sector. It also for the first time mentioned "making the capital market more active and boosting investor confidence," suggesting China's government is acknowledging the need to reassure investors. Following the Politburo meeting, the chairman of the National Development Reform Commission, Vice Chairman Li Chunlin, commented, "We've noticed that the growth momentum of some consumption categories is still not solid yet, and some residents have relatively weak confidence to spend. This requires further policy support."

The strength of the actual policies to be implemented remain to be seen, but it is clear that the government is focused on boosting economic growth. The Politburo continued to signal that it expects to meet its 5% GDP growth target for the year. We anticipate that the Chinese consumerfacing companies in our portfolio will benefit from the economic stimulus as well as the government's focus on making domestic consumer demand the engine of the economy. These holdings include Tencent (the world's largest video game company and parent of WeChat messaging service, owned in the portfolio via Naspers and Prosus), Ping An Insurance (the world's second-largest life and health insurer), Meituan (food delivery leader) and JD.com (e-commerce).

Many of our Chinese holdings have also benefited from the end of the regulatory reforms China started in 2021. Over the past several months the government has signaled its support for these platform companies and brought an end to the actions and investigations that had hurt investor sentiment. Recent positive government actions have included resuming new video game approvals and ending the investigations into fintech companies Ant Group and TenPay. The government has also signaled support for the resumption of initial public offerings. ■

#### Notes on Holdings: Prosus/Naspers

The Prosus/Naspers complex (from now on referred to as Prosus) remains our favorite way of investing in the Chinese internet conglomerate Tencent. Prosus' \$106 billion stake in Tencent currently makes up approximately 81% of Prosus' net asset value (NAV), making our conviction in Tencent's moat, growth prospects and management team the core of our investment thesis in Prosus. Tencent, best known for operating the ubiquitous mobile messaging super app WeChat, has market-leading positions in China across its social media, video game and payments/ fintech businesses.

In addition, Tencent has earlier-stage efforts in cloud computing and enterprise software, industries that are still immature in China, but have attractive longterm growth potential, in our opinion. Tencent is trading at 16x our 2024 estimate of owner earnings, which is attractive as we believe earnings will grow 20%+ per year over the next few years. Given our positive outlook on Tencent and Prosus' other major assets, most of which are high-quality internet businesses (e.g., online classifieds and food delivery marketplace platforms) with strong competitive

1. https://tradingeconomics.com/china/retail-sales-annual#:~:text=In%20China%2C%20the%20year%2Dover,same%20month%20a%20year%20 ago.&text=7%2DMonth%20Low-,China's%20retail%20sales%20increased%20by%202.5%25%20year%2Don%2Dyear,missing%20market%20 estimates%20of%204.5%25

positions and robust growth prospects, we would expect meaningful underlying expansion in Prosus' NAV over time.

What makes Prosus particularly attractive, in our view, is that it currently trades at approximately a 30% discount to its NAV. While this discount has proven stubborn throughout our holding period, we are increasingly confident that management's multipronged efforts to address the discount will create significant value over time. We applaud the company's open-ended program of selling Tencent shares at the market price and using the proceeds to repurchase its own shares. Given that Prosus' own shares primarily represent ownership in Tencent shares, but at a discounted price, carrying out this exercise increases Prosus' NAV per share for every Tencent share sold and Prosus share repurchased. The larger the discount the more accretive these actions are to NAV per share. As an illustrative example, selling 15% of the company's stake in Tencent and using the proceeds to repurchase shares in Prosus would result in a 7% increase in NAV per share at the current discount.

On top of this, any additional narrowing of the discount through corporate actions, some of which management has discussed publicly (e.g., simplifying its corporate structure, publicly listing underappreciated assets, etc.), would further enhance our returns beyond what we could earn from owning Tencent shares outright. We believe Prosus' management team has the means and demonstrated determination to create and protect value for shareholders, and expect that their efforts will reward patient shareholders over the long term. ■

# Fast Earnings Growth at a Discount

In our last letter we spoke about how market corrections are unfortunately common but also create investment opportunities. We wrote how historically in the years following a 20% decline, for example, the S&P 500 Index has on average had a robust positive return of 23.9%.<sup>2</sup> The year 2023 is not over yet but after last year's -18.11% decline, the S&P 500 Index through July 31 has returned 20.65%. This, of course, does not work like clockwork, and there is quite a bit of variability, but it is why we advocate for long-term investing. Staying the course through the inevitable downturns and letting the power of compounding work for you over time is the goal. As Albert Einstein once said, "Compound interest is the eighth wonder of the world. He who understands it, earns it...he who doesn't...pays it."<sup>3</sup>

A valid question then is "what to do now that the market is up 20%?" By design, the 25 holdings in Davis Select International ETF look very different from the market and, we believe, present a superior investment outlook. We base this view on the careful selection of these 25 companies amongst the more than 2,300 companies in the MSCI ACWI ex US based on the quality of the business, the ability of the management team, and the attractive valuation. Davis Select International ETF holdings have grown earnings per share faster than the index over the past five years, yet trade at a remarkable 39% discount on a P/E basis.<sup>4</sup> We believe the combination of faster growth and a substantial valuation discount should be positive for future returns.

**2.** https://www.wsj.com/livecoverage/stock-market-today-dow-jones-bitcoin-fed-rates-06-14-2022/card/how-the-s-p-500-performs-after-closing-ina-bear-market-yBwgfJwW8HGSNJaKg6LB **3.** https://www.thinkindependent.com.au/still-8th-wonder-world/ **4.** 8.3x versus 13.5x as of 6/30/23. We understand that in uncertain times such as these, it is more important than ever to be able to entrust your savings to an experienced and reliable investment manager with a strong long-term record. Over the 50 years since the firm's founding,<sup>5</sup> the Davis Investment Discipline has demonstrated an ability to generate above-average returns, based on in-depth fundamental analysis, a long-term investment horizon and a strong value discipline. While the times have changed, these fundamental principles are timeless and proven. Above all, we never forget that we are stewards of our clients' savings and that our most important job is growing the value of the funds entrusted to us. With more than \$2 billion of our own money invested alongside that of our clients, we are on this journey together.<sup>6</sup> This alignment with our clients is an uncommon advantage in our industry; our conviction in our portfolio of carefully selected companies is more than just words. While we do not welcome the pessimism and fear that have characterized our world recently, we are prepared for it and, importantly, we believe we are well-positioned for the future. We thank you for your continued trust and interest in Davis Select International ETF. ■



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#### Topics

- Why you make most of your money in a bear market
- Viewing volatility as a cost of admission to building wealth
- Saving like a pessimist, but investing like an optimist

5. The inception date of DINT is 3/1/18. 6. As of 6/30/23 Davis Advisors, the Davis family and Foundation, our employees, and Fund trustees have more than \$2 billion invested alongside clients in similarly managed accounts and strategies.



This report is authorized for use by existing shareholders. A current Davis Select International ETF prospectus must accompany or precede this material if it is distributed to prospective shareholders. You should carefully consider the Fund's investment objective, risks, charges, and expenses before investing. Read the prospectus carefully before you invest or send money.

Shares of DINT are bought and sold at market price (not NAV) and are not individually redeemed from the ETF. There can be no guarantee that an active trading market for ETF shares will develop or be maintained, or that their listing will continue or remain unchanged. Buying or selling ETF shares on an exchange may require the payment of brokerage commissions and frequent trading may incur brokerage costs that detract significantly from investment returns.

Davis Advisors is committed to communicating with our investment partners as candidly as possible because we believe our investors benefit from understanding our investment philosophy and approach. Our views and opinions include "forward-looking statements" which may or may not be accurate over the long term. Forward-looking statements can be identified by words like "believe," "expect," "anticipate," or similar expressions. You should not place undue reliance on forward-looking statements, which are current as of the date of this report. We disclaim any obligation to update or alter any forward-looking statements, whether as a result of new information, future events, or otherwise. While we believe we have a reasonable basis for our appraisals and we have confidence in our opinions, actual results may differ materially from those we anticipate.

Objective and Risks. The investment objective of Davis Select International ETF is long-term growth of capital. There can be no assurance that the Fund will achieve its objective. Some important risks of an investment in the Fund are: stock market risk; common stock risk; market trading risk: includes the possibility of an inactive market for Fund shares, losses from trading in secondary markets, periods of high volatility, and disruptions in the creation/redemption process. ONE OR MORE OF THESE FACTORS, AMONG OTHERS, COULD LEAD TO THE FUND'S SHARES TRADING AT A PREMIUM OR DISCOUNT TO NAV; exchange-traded fund risk: the Fund is subject to the risks of owning the underlying securities as well as the risks of owning an exchange-traded fund generally; foreign country risk; exposure to industry or sector risk: significant exposure to a particular industry or sector may cause the Fund to be more impacted by risks relating to and developments affecting the industry or sector; China risk - generally; headline risk; foreign market risk; large-capitalization companies risk; manager risk; authorized participant concentration risk: to the extent that Authorized Participants exit the business or are unable or unwilling to proceed with creation and/ or redemption orders with respect to the Fund and no other Authorized Participant is able to step forward to create or redeem Creation Units, Fund shares may trade at a discount to NAV and could face delisting; cybersecurity risk; emerging market risk: securities of issuers in emerging and developing markets may present risks not found in more mature markets; **depositary receipts risk:** depositary receipts involve higher expenses and may trade at a discount (or premium) to the underlying security; **fees and expenses risk; foreign currency risk;** and **mid- and small-capitalization companies risk.** See the prospectus for a complete description of the principal risks.

The information provided in this material should not be considered a recommendation to buy, sell or hold any particular security. As of 6/30/23, the top ten holdings of Davis Select International ETF were: Danske Bank, 6.74%; Ping An Insurance Group, 6.05%; Samsung Electronics, 5.51%; DBS Group Holdings, 5.27%; Tokyo Electron, 5.27%; Ferguson, 5.25%; Fila; 4.68%; Julius Baer, 4.64% Teck Resources, 4.60%; and Meituan, 4.58%.

Davis Fundamental ETF Trust has adopted a Portfolio Holdings Disclosure policy that governs the release of non-public portfolio holding information. This policy is described in the prospectus. Holding percentages are subject to change. Visit davisetfs.com or call 800-279-0279 for the most current public portfolio holdings information.

**Forward Price/Earnings** (Forward P/E) Ratio is a stock's current price divided by the company's forecasted earnings for the following 12 months. The values for the portfolio and index are the weighted average of the P/E ratios of the stocks in the portfolio or index.

We gather our index data from a combination of reputable sources, including, but not limited to, Lipper, Wilshire, and index websites.

The MSCI ACWI (All Country World Index) ex US is a free float-adjusted market capitalization weighted index that is designed to measure the equity market performance of developed and emerging markets, excluding the United States. The index includes reinvestment of dividends, net of foreign withholding taxes. The MSCI China Index captures large- and mid-cap representation across China A shares, H shares, B shares, Red chips, P chips and foreign listings (e.g. ADRs). With 717 constituents, the index covers about 85% of this China equity universe. Currently, the index includes Large Cap A and Mid Cap A shares represented at 20% of their free float adjusted market capitalization. The Dow Jones Industrial Average is a price-weighted average of 30 actively traded blue chip stocks. The Dow Jones is calculated by adding the closing prices of the component stocks and using a divisor that is adjusted for splits and stock dividends equal to 10% or more of the market value of an issue as well as substitutions and mergers. The average is quoted in points, not in dollars. The S&P 500 Index is an unmanaged index of 500 selected common stocks, most of which are listed on the New York Stock Exchange. The index is adjusted for dividends, weighted towards stocks with large market capitalizations and represents approximately two-thirds of the total market value of all domestic common stocks. Investments cannot be made directly in an index.

After 10/31/23, this material must be accompanied by a supplement containing performance data for the most recent quarter end.

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